

PUNJAB MASSTRANSIT AUTHORITY

PAKISTAN METROBUS SYSTEM (PMBS)

Minutes of Meeting

Agenda Clarification meeting for Security and Safety Services for Pakistan Metrobus System (PMBS) in Rawalpindi-Islamabad (Saddar to Pak Secretariat)

Date: 29th November 2022 (12:00 PM)

Venue Punjab Masstransit Authority, 5th Floor, 346 B, Arfa Soft Ware Technology Park, Ferozpur Road, Lahore.

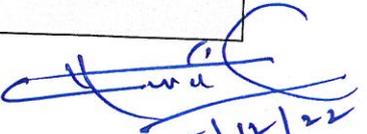
Chair: Mr. Ozair Shah General Manager Operations, PMA

List of Participants:

1. Mr. Ozair Shah, General Manager Operations, PMA.
2. Ms. Nabila Javed, General Manager Finance, PMA.
3. Mr. Muhammad Imran, Deputy Manager (Security), PMA.
4. Mr. Shoukat Ali, Assistant Manager (Security), PMBS.
5. Mr. Muhammad Anwar, Representative of Transport Department, GoPb.
6. Mr. Maj.(R) Amanat Ali, Security 2000 (Pvt.) Ltd.
7. Mr. Maj.(R) Sarwar, Safety and Security Services (Pvt.) Ltd.
8. Mr. Ghulam Abbas Sandhu, Watch and Watch Guard (Pvt.) Ltd.
9. Mr. Lt. Col.(R) Rasheed, ZIMS Security (Pvt.) Ltd.
10. Mr. Tariq M. Chauhan, Ready Guard Security Services (Pvt.) Ltd.
11. Mr. Wajid Khursheed, FireWall Security Services (Pvt.) Ltd.

DECISIONS / DISCUSSIONS

The meeting started at 1200 hours. The General Manager Operations, PMA formally welcomed the participants and started the meeting. He gave a brief presentation on the salient features of the project. Question and Answer session was conducted afterwards. Details of Questions and PMA's Response is attached at **Annex-A**. The list of participant is attached at **Annex-B**. The meeting ended at 1330 hours with a note of "Thanks"


05/12/22

Annex-A

1. M/s. Safety & Security Services (Pvt.) Ltd.

Sr. No.	QUERIES / COMMENTS	PMA'S RESPONSE
01	As per clause 8.2.1.1 of the tender documents, the services are to be provided for 24 hours, whereas, shift plan (duty hours) are not reflected. Please clarify whether there will be 2 shifts of 12 hours duty or 3 shifts of 8 hours duty.	The staff should be deployed in three shifts of 8 hours i.e. Morning, Evening, and Night. For reference, Please see Table 8.2.4.
02	As per clause 8.2.1.47 of the tender documents. The staff salaries are to be paid as per applicable laws. In this regard it is submitted that as per the notification of Punjab government, the salaries fixed for security guards are varied in different categories which includes from 25,000 /-, 25,911/- and 26,400/- per month . Please clarify the salary rate for Metro Bus security staff so that all the bidders are on one page in this regard.	The Salary of the staff will be as per latest Govt. of Punjab notification i.e. 26,411 per month.
03	As per clause 8.2.1.44 of the tender documents, adequate number of mobile should be provided to security personnel. Since this is a costly equipment. Therefore, mention the quantity of the equipment to include the cost effect in the financial bid.	All the duty posts mentioned in RFP should be equipped with Cell phones to establish efficient communication, quantity of which are as under; 1. One at each station for Station Manager 2. One at each Entry/Exit gates 3. One for Control room Representative 4. Three for PMA with postpaid connection 5. Duty patrolling person.

04	As per clause 8.2.1.25 & 8.2.1.52 of the tender documents, staff is to be provided with days off from work as per labour laws. To meet this requirement, 1 x guard is required for 6.5 guards for their relief. Please clarify whether the relievers in this case will be inbuilt or provided separately, so that the same could include in our rates in case the relievers are to be provided separately.	All the relievers for days off are inbuilt.
05	As per clause 8.2.2.7., equipment like red tapes, traffic diverging cones and tyre, moveable road barriers and standard size tyre killers are required. Please apprise the quantity so that the exact cost is included in the financial bid. Would the client or the service provider will provide this equipment?	Service Provider shall deploy such instruments including but not limited to four sets of moveable road barriers of standard size (8'-10') and tyre killers to block the corridor during any emergency as per directions of the Client. Traffic divergence cones and Red tape should be in adequate numbers. The Service Provider will be responsible to provide all equipment mentioned in the RFP.
06	Percentage of trained guards under current employment of the bidder (Training must be from APSAA or Army). 6 x numbers has been allocated for the provision of above for the formula that (Total number of trained guard in A/A * 6 = 6 marks) which is not understand, please clarify exact number of trained guards which APSAA training certificates will be provided which will be included in the list?	Formula for computation is already given in RFP depending upon the No. of trained guards from APSAA and guards with Army background available with the company at present. Every bidder can compute and check out its worth at its own in this segment of technical evaluation to substantiate quality of the company.

07	<p>Percentage of Army men of the relevant discipline under current employment of the bidder in total guards. (No. of Army men as guards in A/A * 10 = 10 marks) which is also not understood. Please intimate exact number of Ex-Army men which will be included in 600 person for which discharge book will be provided as evidence. Please also clarify Experience certificate for Ex-Army person?</p>	<p>Formula for computation is already given in RFP depending upon the No. of Army men available with the company at present. Every bidder can compute and check out its worth at its own in this segment of technical evaluation to substantiate the quality of the company. For experience of the Ex-Army men, the bidders are requested to attach discharge book for evidence.</p>
08	<p>Percentage of Weapon Licences. (No. of weapon Licences/A * 4 = 4 points) This formula is also not understood. Please intimate exact number of weapon licences are to be attached for obtaining of 4 x marks.</p>	<p>Formula for computation is already given in RFP depending upon the No. of Licences available with the company at present. Every bidder can compute and check out its worth at its own in this segment of technical evaluation that substantiate the quality of the company.</p>
<u>2. M/s. ZIMS Security (Pvt.) Ltd.</u>		
Sr. No.	QUERIES / COMMENTS	QUERIES / COMMENTS
01	What will be the salary of Station Managers/Supervisor?	It is mandatory to Service Provider to comply with Latest minimum wage rate notification of Govt. of Punjab.
<u>3. M/s. MPS Security Guard Services Pvt. Ltd.</u>		
Sr. No.	QUERIES / COMMENTS	QUERIES / COMMENTS
01	Is Reserve price 20,905,026/- has been worked out for consideration 26 or 30 days?	Reserve price has been worked out for per month.

02	Reference clause viii page 5, Will lowest financial bid be successful bidder?	The one technically qualified bidder with lowest financial bid who has the probability of award of contract subject to necessary approvals and applicable policies
03	If any firm has not paid contribution of PESSI/EOBI due to lack of funds and said amount is pending to be paid, will it be considered as defaulter?	Declared black listed/defaulters will be considered defaulter or black listed.
04	The limitation of 05 years' experience may be relaxed up to 04 years along with minimum Turn over of 200 Million to 70 Million for healthy competition.	Disagreed
05	All the banks are demanding only two shift in 24 hours and paying 26000 due to this variation we do not provide services to bank being in violation to labour laws. Therefore, instead of banks it may be replaced service provider to Metro Bus system with same marks.	Disagreed
06	More than 10 Million as MOI policy issued in 2018 the paid up of firm must not be less than 10 Million to participate and limit of 600 Million may be replaced with current statement like 30 Million or 50 Million.	Disagreed
07	It is suggested that slips of last 06 months 50% of total strength being shown in contract should be given marks, this shall differentiate between the defaulter as well it shall encouraged the vendor to make payment like mayo Hospital is demanding.	Disagreed
08	The CEO or one of the Director must be an Army Officer. Like MOFA has made it compulsory for the firm that CEO must be retired Army officer and the same is direction of MOI policy, for this memorandum of the firm must be demanded to see the owner as the transfer of firm is not allowed as per Punjab Laws 2003.	Disagreed

09	The 2003 policy of Punjab govt. makes it compulsory and PTA act also does not permit to use communication without allotted frequency.	No wireless communication is included in this RFP other than cellular communication.
10	The performance guarantee should be from 01% to 10% the maximum as per PPRA. There are institution demanding 05% guarantee as our one month invoice remains with you. Therefore, PMA may reduced it to 05% or firm company account cheque may be kept as guarantee.	Disagreed



CLARIFICATION MEETING BIDDER'S ATTENDANCE SHEET

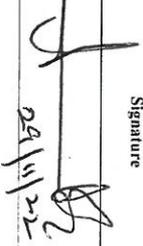
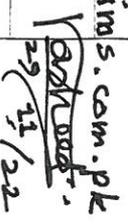
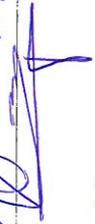
INVITATION FOR BIDS FOR SECURITY AND SAFETY SERVICES FOR PAKISTAN METROBUS SYSTEM (PMS) IN RAWALPINDI-ISLAMABAD
(SADDAR TO PAK SECRETARIAT)

BIDDER'S ATTENDANCE SHEET

Place: Conference Room, PMA Office, 5th floor,
Haidar Road, Saddar, Rawalpindi

Date: 29-Nov-22

Time: 12:00 PM

Sr. No.	Name of Organization	Name of JV Partner (if any)	Representative's Name & Designation	Contact No.	Email Address	Signature
1	Security 2000	-	Majors Awanul-Az	0345-4405777	Pms2000metrobus@gmail.com	 29/11/22
2	ZIMS Security (Pvt) Ltd		Lt Col Rashid (R)	0300-2022 836	ed.north@zims.com.pk	 29/11/22
3	Safety & Security support		Majors Sarwar (S)	0300 9612753	hsr@sss.com.pk	 29/11/2022
4	Roady Guard Security Services		Tariq M. Chaudhri Regional Manager	03084499002	tariq.chaudhri@rgss.com.pk	 29/11/2022
5	Firewall Security services	-	G. H Usaid Khurshed	0335-4511235	usaidkhurshed@wathandwathguards@gmail.com	 29/11
6	Water & Water Guards Services		Gh. Abbas Sarwar	0300-8862198	ghabbas@wathandwathguards@gmail.com	 29/11
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10						

COMMITTEE MEMBER ATTENDANCE SHEET

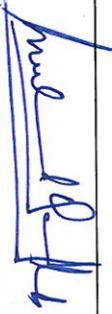
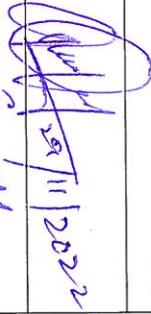
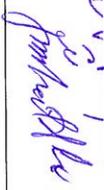
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ATTENDANCE SHEET

Place: Conference Room, PMA Office, 5th floor,
Haider Road, Saddar, Rawalpindi

Date: 29-Nov-22

Time: 12:00 PM

Sr. No.	Committee Members	Contact No.	Email Address	Signature
1	Mr. Ozair Shah, Chairperson	0323-8880833	ozair@ghko.com	
2	Ms. Nabila Javed, Member	0333-4118857		
3	Ms. Shumaila Mohsin, Member	—	—	—
4	Mr. Muhammad Imran, Member	0345-1112329		
5	Mr. Shoukat Ali, Member	0333-2340678	shoukat.ali.pma.pmbss@gmail.com	
6	Mr. Naeem Saleem, Member	—	—	—
7	Representative of Transport Department, GoPb Mr./Ms. <i>Muhammad Shams</i>	0300-426930	—	
8	Representative of Home Department, GoPb Mr./Ms.			
9	Representative of Finance Department, GoPb Mr./Ms.			