



MINUTES OF THE PRE-BID MEETING FOR RENTING-OUT OF TUCK SHOPS AT METROBUS STATIONS IN LAHORE

DATED: 30-09-2013

A pre-bid meeting for the renting-out of tuck shops at Metrobus Stations in Lahore was held at 11:30 a.m. on September 30, 2013 at the office of The Punjab Metrobus Authority (5th Floor, Arfa Software Technology Park, 346-B, Ferozpur Road, Lahore). The responses of the Owner to various queries posed by the participants are mentioned hereunder. The changes made are juxtaposed below with the consensus of all participants.

Sr. No.	Queries / Comments	Inquirer(s)	Response of PMA
1	The Tender requires substantial investment by the Tenant in the developing the Tuck Shops. Therefore, the contract duration must be increased to justify the same.	All participants	Keeping in view consensus of all participants, the contract duration has been increased to 5 years. Upon completion of the contract period, the Owner shall re-advertise the RFP for renting-out of the Tuck shops at Metrobus Stations in Lahore. In the said process, the running Tuck Shop Tenant shall have the first right of refusal to match the highest bid received.
2.	Setting up of the Tuck Shops requires much more time than already allowed as Mobilization period. Therefore, it must be increased to at least 90 days.	All participants	Keeping in view consensus of all participants, the duration of mobilization period is increased to 'upto 90 days' from the date of submission of performance security by the Tenant, i.e. the Tenant shall endeavor to set up the Tuck Shops in the minimum possible time but not later than 90 days. The Tenant, if ready, may seek written approval to commence business at any or all Tuck Shop(s) before the conclusion of the



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			mobilization period; in which case rent for such shop(s) shall be charged from the date from which such approval has been accorded by the Owner.
3.	Electricity Unit (KWh) rate of Rs. 35 (at present), given under Section 2 (Option-B) of Annex-D of the RFP, is too high.	All participants	Electricity unit (KWh) rate is revised downwards to Rs. 25 (at present), subject to change from time to time depending on the changes in LESCO Tariff and in Diesel Prices.
4.	The Owner must facilitate the Tenant with regards to displaying directional signs to create awareness of the Tuck Shop facility at the station.	Gourmet Foods	The Owner shall facilitate the Tenant in this regard and allow such navigation/directional signs.
5.	The Owner must allow the Tenant to place a representative on each platform who could promote the Tuck Shops.	Gourmet Foods	The Owner shall allow deployment of such a representative provided he/she does not carry any food items, sells anything to the passenger or carry cash etc. Such representative must be dressed in tidy/proper uniform.
6.	Will the Owner allow sampling of new products of the Tenant, if any, inside the Metrobuses and on the platforms?	Gourmet Foods	<u>Metrobuses</u> : No, strictly prohibited. <u>Platforms</u> : The Owner may allow on a case to case basis, provided such activity does not disturb the bus operations or passengers in any way.
7.	Will the Owner provide internet connection to the Tenant on Metrobus Stations?	Gourmet Foods	No, the Tenant shall have to arrange its own internet facility/device.
8.	Will the Owner allow the Tenant the standby generator facility from 11 p.m. to 12 a.m. and 5 a.m. to 6 p.m.?	Gourmet Foods	No, the Owner shall not provide such facility in order to avoid under-loading of its Generators.



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ADDENDUM:

Subject to the above and due to the additional information received from various quarters, Addendum-1 is being furnished on the websites specified in the RFP

LIST OF PARTICIPANTS

Sr. No.	Name	Company	Designation	Telephone No.
1.	Mr. Zahid Lateef	Gourmet Foods	Chief Financial Officer	0321-4440596
2.	Mr. Zubair Anwar	Gourmet Foods	General Manager	0300-8427071
3.	Mr. Rizwan Akram	Gourmet Foods	Assistant General Manager	0320-0470702
4.	Mr. Kashif Mushtaq	Gourmet Foods	Manager I.T.	0321-8460725
5.	Mr. Rashid Ali	Daewoo	Senior Manager	0321-8860171
6.	Mr. M. Imran	Daewoo	Manager	0333-6973507
7.	Mr. Rai Qasim	Abbas Enterprises	Owner	0321-8473966