

**The Punjab Masstransit Authority (PMA)
Multan Metro Bus System (MMBS)**

Record of Meeting

Agenda	TENDER FOR SECURITY AND SAFETY SERVICES FOR METROBUS SYSTEM IN MULTAN.		
Date:	29-07-2021		
Venue	Committee Room, Punjab Masstransit Authority	Chair:	Mr. Muhammad Imran The Deputy Manager Security, PMA

List of Participants:

1. Mr. Muhammad Ozair Shah, General Manager (Operations), PMA
2. Mrs. Nabila Javed , Secretary, PMA
3. Mr. Muhamamd Imran, Deputy Manager Security, PMA
4. Mr. Muhammad Wajid Saleem, Acting Manager Operations (Technical), MMBS PMA
5. Mrs. Anna Mumtaz, Assistant Manager (F&A), PMA
6. Mr. Sulaiman Majeed, SO, Transport Department, GoPb
7. Mr. Faisal Ali Malik, Security 2000 (Pvt.) Ltd
8. Mr. Wajid Khursheed, M/s Watch & Watch Guards Services (Pvt.) Ltd

DECISIONS / DISCUSSIONS

The meeting started at 1100 hours. The Deputy Manager Security, PMA formally welcomed the participants and started the meeting. Question and Answer session was conducted afterwards. Detailed Minutes of Meeting are attached as **Annex A**. The list of participants is attached as **Annex B**. The meeting ended at 1200 Hours with a note of "Thanks"

ANNEX- A

Sr. No	QUERIES / COMMENTS	PMA'S RESPONSE
A	<p>M/s Ghulam Hussain and Sons (GH&S) (Vide Letter No GHS/Admin/2021/SSMBSM/0036 dated 26th July 2021)</p>	
	<ol style="list-style-type: none"> 1. Reference clause 2.1.2.2. It is mentioned that petrol vehicle shall be provided however number of petrol vehicles and specification of vehicle is not provided. 2. Reference clause 13 "Joint Venture". <ol style="list-style-type: none"> a. In the definition part page 8 (3.21) Definition of VC is written "“VC/Venture Capitalist/Venture Capital firms” means A person or investment firm that makes venture investments” which show that venture capitalist could be part of JV b. At clause 11.6 it is mentioned that in case of JV all members shall has valid registration with All Pakistan Security Agencies Association. Similarly in clause 13 a it is mentioned that all member shall have relevant experience in providing security services which raise a question that how VC fits in the JV. A reference could be made with the recent tender for Janitorial Services where relevant experience of only lead member was compulsory. c. In clause 16.5.3 it is written that at least 1 member in JV shall have valid NOC from the Home Department however in clause 11.7 it is written that all members of JV shall have NOC from home department d. Clause 16.5.12.11 stated that in case of JV registration with APSAA is applicable to member with 	<ol style="list-style-type: none"> 1. M/s GH&S has mistakenly quoted the Clause number 2.1.2.2 rather than 8.2.2.2, which illustrates the requirement of Patrol Vehicles. The type and number of vehicle will be decided by the Service Provider to meet the contractual requirements of preventing theft and any other untoward incident. For further details, please also refer to Clause 8.2.2.2, Page 22 and Clause 8.2.4, Page 27, Table Sr. No. 10. 2. Please note that under the regulations set forth by Home Department, any company cannot provide security services unless it holds a valid license issued by Home Department. This obligation should be kept in view for understanding the responses stated ahead. <ol style="list-style-type: none"> a. This is a misinterpretation of the definition of Venture Capitalist. A standalone definition does not provide a clear meaning without the context. When complete context of RFP is taken into consideration, JV can be formed only by companies with valid security license from Home Department. Any company after fulfilling this mandatory requirement may participate as Venture Capitalist Firm in the JV b. The referred Janitorial Tender cannot be compared with subject Tender in light of the aforementioned regulations of Home Department. c. The referred clauses 16.5.3 and 11.7 are incorrectly compared

	<p>maximum years then why registration with APSAA is required for all partners.</p> <p>e. Technical evaluation criteria clause (C), it is mentioned that registration with home department and APSAA will be considered for the one member in JV who has the maximum number of registered years. In this case it shall not be compulsory for all members of JV to be registered with APSAA and have NOC from home department</p> <p>3. It is suggested that a security company having experience in relevant field shall be allowed to form a JV with venture capitalist companies registered in Pakistan as one of purpose of forming a JV is provision of financial resources for operations of project so other than the lead firm, requirement of NOC from home department and membership of APSAA for associate members in JV shall be deleted.</p>	<p>and misinterpreted. The clause 16.5.3 deals with a minimum experience of 5 years which may be established by any member in case of JV by submitting NOCs from Home Department as an evidence. Clause 11.7 deals with the mandatory requirement of the bidder (all members in case of JV) to have valid license from Home Department to get eligible for subject Tender.</p> <p>d. The referred clauses 16.5.12.11 is misinterpreted. This clause deals with scoring of the bidder based on maximum number of years of registration with APSAA. In case of JV, any member with maximum number of years shall be considered for scoring. On the other hand, Bidder's registration with APSAA (all members in case of JV) is a mandatory requirement to get eligible for the subject Tender.</p> <p>e. Please refer to responses to queries at Sr. No A(2)(c) & A(2)(d)</p> <p>3. The suggestion is declined in light of the aforementioned regulations of Home Department.</p>
B	Security 2000	
01.	<p>8.2.4 STAFF DEPLOYMENT SCHEDULE BASED ON MINIMUM REQUIREMENTS.</p> <p>Wireless Operator is not included in minimum requirements.</p>	<p>Please refer to Clause 8.2.2.10, Page 24 and Clause 8.2.4, Page 27, Table Sr. No. 09 of the RFP, Control Room Staff will perform the duties of Wireless Operator. The Service Provider has to comply with the minimum staff requirements under the relevant category as specified in the RFP, however, Wireless Operator may be appointed separately for convenience and improved efficiency.</p>

ATTENDANCE SHEET-CLARIFICATION MEETING

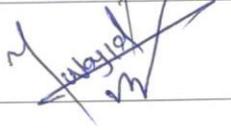
TENDER FOR SECURITY AND SAFETY SERVICES FOR METROBUS SYSTEM IN MULTAN (BZU TO CHOWK KUMAHARA

ATTENDANCE SHEET

Place: Committee Room, PMA Office, 5th floor,
Arfa Software Technology Park, Lhr

Date: 29/07/2021

Time 11:00 AM

Sr. No.	Name of Organization	Name of JV Partner (if any)	Representative's Name & Designation	Contact No.	Email Address	Signature
1	Security 2000		Faisal Ali Malik	0345 4444080		
2	Watch and Watch Guard Services Pvt Ltd	Mr. Waqar →		0335-4511 030	Watch and watch lhr @ gmail.com	
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